

Community
Advisory
Committee

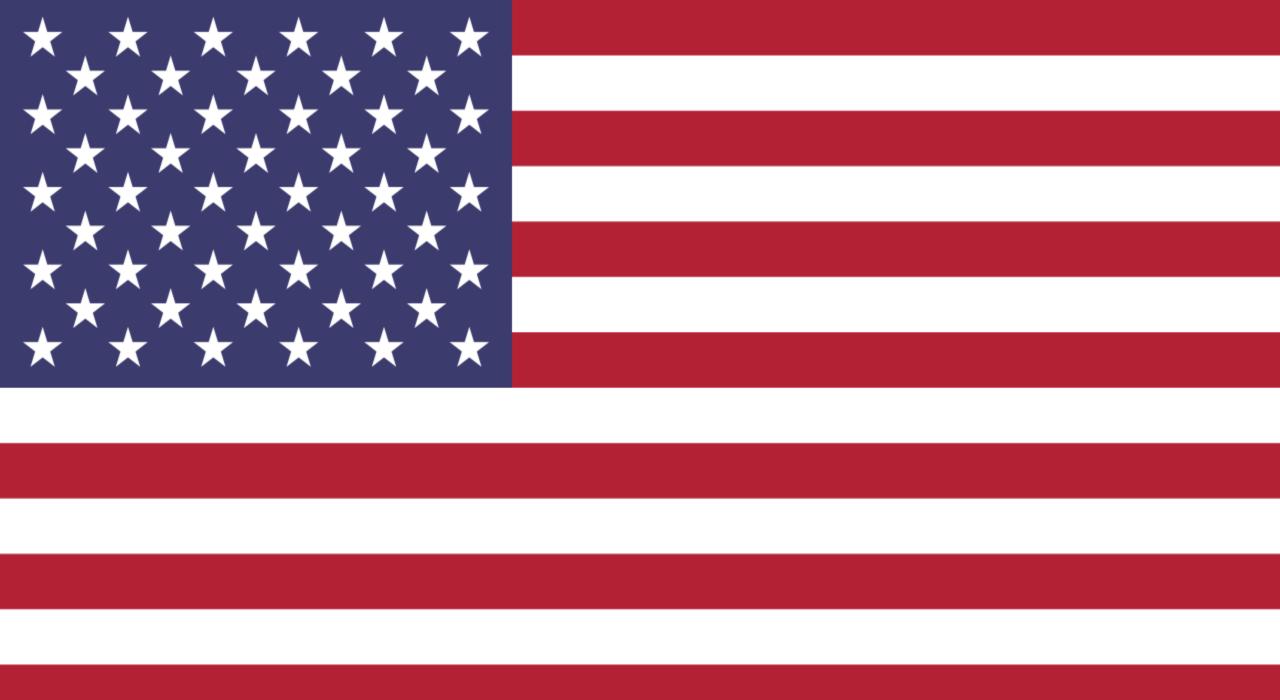
Regular Meeting

January 16, 2025















Consent Agenda

- 1. Approval of December 5, 2024, CAC Regular Meeting Minutes
- 2. Receive and File Update on Marketing, Public Relations, and Local Government Affairs
- 3. Receive and File Update on Customer Operations
- 4. Receive and File Update on Programs



Regular Meeting Agenda

- 5. Update on Regulatory and Legislative Affairs
- 6. Update on 2025 Projected Rate Changes
- 7. Update on Sponsorships, Partnerships and Memberships
- 8. Update on Solar Battery Savings
- 9. 2025 Community Advisory Committee Work Plan Ad-Hoc End of Committee Report
- 10. Approval of the 2025 Community Advisory Committee Work Plan

Item No. 5

Update on Regulatory and Legislative Affairs

Recommendation: Receive and file the Update on Regulatory and Legislative Affairs.

Presenters:

Stephen Gunther, Regulatory Manager Aisha Cissna, Senior Policy Manager (Remote) Patrick Welch, Senior Legislative Manager (Remote)



Provider of Last Resort

Provider of last resort (POLR) is the entity responsible for providing uninterrupted electric service in the event that a load serving entity, such as a Community Choice Aggregator (CCA), fails.

Current framework

Investor-owned utilities (IOU) serve as the POLR in their respective service area.

IOUs are guaranteed cost recovery for providing temporary service to returned customers.

Community Power must post a financial security requirement so SDG&E can draw upon that money to cover the costs of serving returning load if Community Power were to fail.

The California Public Utilities Commission (CPUC) regulates the IOUs in their role as POLR, including the temporary rates they set for returned customers and procurement.

Senate Bill 520 (2019) formalized the current framework and directed the CPUC to review the current requirements and processes and develop a new potential framework.



Provider of Last Resort

Regulatory Proceeding Background

On March 25, 2021, the California Public Utilities Commission (CPUC) opened a rulemaking, R.21-03-011, to implement Senate Bill 520 and address other matters related to the provider of last resort.

Phase 1

Review processes and identify gaps necessary for Investor-Owned Utilities to serve as Provider of Last Resort (POLR), including:

- Financial Security Requirement (FSR) calculations and re-entry fee
- Financial Monitoring
- Deregistration process

A Final Decision was issued on April 18, 2024.



Phase 2

Determine the requirements and process to enable a non-IOU load-serving entity (LSE), such as a Community Choice Aggregator (CCA), to serve as the POLR.

On October 24, 2024, the CPUC issued a Scoping Memo and Ruling outlining the issues and schedule for Phase 2 and asked a set of **threshold questions**, such as whether any non-IOU LSE is interested in and able to accept POLR responsibilities and foundational jurisdictional questions.



Provider of Last Resort

Phase 2 Engagement

Community Power worked with CalCCA to file <u>opening comments</u> on the threshold questions on January 10, 2025, recommending:

- The Commission should move forward with establishing the framework for non-Investor-Owned Utility (IOU) Load Serving Entity (LSE) Provider of Last Resort (POLR) service regardless of current interest;
- The Commission's regulatory authority over a non-IOU LSE POLR is limited to only the non-IOU LSE's POLR-specific services; and
- The Commission should facilitate cost recovery for non-IOU POLR.

SDG&E also filed opening comments, noting:

- It does not currently anticipate that it will seek to transfer the POLR role to a non-IOU LSE in the near-term;
- SDG&E is best situated to serve as the POLR in its distribution service territory at this time; and
- Any non-IOU POLR would need to be fully regulated by the CPUC.

Reply Comments are due January 24, 2025.



Disconnections

New Disconnection and Reconnection Policies Being Considered

- Investor-Owned Utilities (IOUs) must restore service to a residential customer whose service was previously terminated for nonpayment upon a customer entering into a payment plan or agreement.
- When can the California Public Utilities Commission (CPUC) authorize IOUs to disconnect customers again after reconnection?
- Should an IOU take into account a customer's ability to pay before terminating service due to nonpayment?
- Should there be limits on the number of reconnections allowed?
- Should the CPUC limit the amount an IOU can collect from a customer that is unable to pay their bill?
- Should disconnection prohibitions due to extreme heat be expanded?











Disconnections

California Community Choice Association (CalCCA) Position

- Balance customer protections with arrearages to mitigate the level of arrearages going back into rates
- Hire a third party to perform a holistic examination of disconnection protection and payment programs
- Adopt expanded disconnection protections for high and low temperature risks







Legislative Update

- Community Power and other Community Choice Aggregators (CCAS) issued a budget letter requesting \$200 million for California Energy Commission program that could support programs like Solar Battery Savings
- Governor Newsom's January 10 budget proposal includes \$180 million for the program with an additional \$20 million for administrative support. State budget must be finalized and adopted by June 15.
- New 2-year legislative session began on December
 The main policy focus for 2025 will likely be affordability and wildfires.
- Federal: The new Congress was sworn in on January 3. Community Power staff is monitoring activity relative to potential changes to the Inflation Reduction Act, which established tax credits for renewable energy generation and storage projects.















December 4, 2024

Joe Stephenshaw
Director, Department of Finance
1021 O Street, Suite 3110
Sacramento, CA 95814

Subject: Funding the California Energy Commission's (CEC) Distributed Electricity Backup Assets (DEBA) Program Will Help Ratepayer Affordability

Dear Director Stephenshaw,

The 2024 Budget Act included a \$200 million set aside from the Greenhouse Gas Reduction Fund (GGRF) for DEBA in 2025-26. We urge you to work with the Governor to follow through on this commitment and include the appropriation in the January budget proposal.





Item No. 6

Update on 2025 Projected Rate Changes

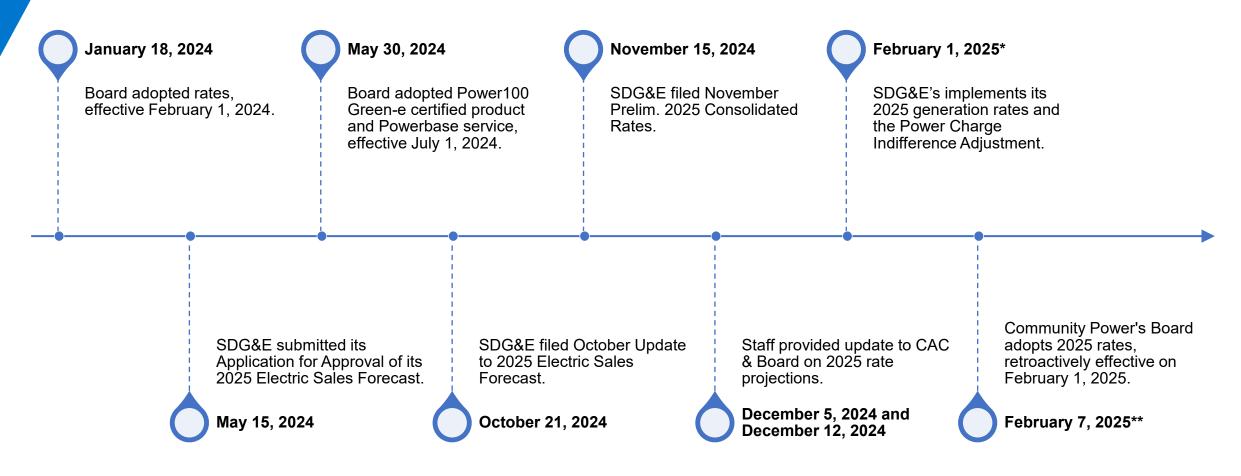
Recommendation: Receive and file the Update on 2025 Projected Rate Changes.

Presenter:

Aaron Lu, Rates and Strategy Manager



2025 Rates Timeline



*SDG&E filed an extension request to the Commission on Dec. 9, 2024 to implement rates on Feb. 1, 2025, to allow for additional time to include 2024 General Rate Case revenue requirements and to reduce rate volatility. The Commission granted the extension on Dec. 19, 2024.



**SDG&E will therefore implement its consolidated 2025 rates on Feb. 1, 2025. SDCP will need to wait until end of Jan. To have final PCIA info to implement its rates, to be effective on Feb. 1, 2025 retroactively.

Rate-Setting Process Overview

Rate Development Policy Objectives:

- Cost Recovery
- Reserves
- Rate Competitiveness and Customer Value
- Rate Stability
- Equity Among Customers
- Rate Structure Simplicity and Comparability
- Transparency
- Avoidance of Cost Shifting
- Cost of Service



Rate-Setting Process Overview

What are the components of Community Power rates?

•	Generation	costs

- SDG&E Delivery costs
- Additional fees
- Power Charge Indifference Adjustment (PCIA) includes above-market costs related to power supply commitments that the utilities made many years ago.
- Franchise fees is a surcharge applied to electricity transported over SDG&E systems that are constructed in public streets and highways. All customers i.e., bundled and un-bundled, are assessed Franchise Fees.

Time of	Use –	TOUDR-Resider	ntial
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Residential: TOUDR	SDG&E 44.8% Renewable	SDCP PowerBase 45% Renewable	SDCP PowerOn 54.2% Renewable + 12.8% Carbon Free	SDCP Power100 100% Renewable
Generation Rate (\$/kWh)	\$0.13878	\$0.12997	\$0.14690	\$0.15690
SDG&E Delivery Rate (\$/kWh)	\$0.25528	\$0.25525	\$0.25525	\$0.25525
SDG&E PCIA (\$/kWh)	\$0.00207	\$0.00727	\$0.00727	\$0.00727
Franchise Fees (\$/%)	\$0.00435	\$0.00435	\$0.00435	\$0.00435
Total Electricity Cost (\$/kWh)	\$0.40048	\$0.39684	\$0.41377	\$0.42377
Average Monthly Bill (\$)	\$150.98	\$149.61	\$155.99	\$159.76

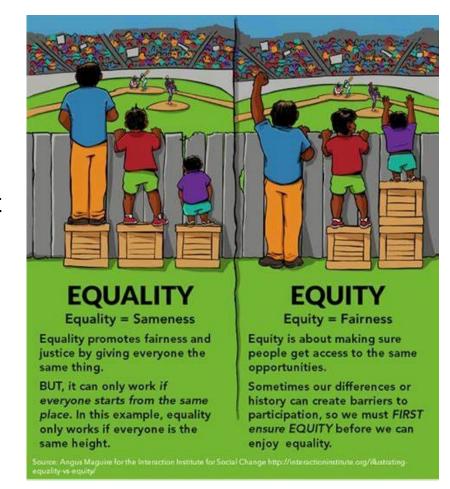
Average Monthly Usage: 377kWh



Rate Setting Mechanics

Equality vs. Equity:

- Equality means an individual or a group of people is given the same resources or opportunities.
- Equity recognizes that each person has different circumstances and allocates the exact resources and opportunities needed to reach an equal outcome.
- This trifurcation will maintain a fair, equitable, and balanced rate structure that does not create winners and losers across our customers.



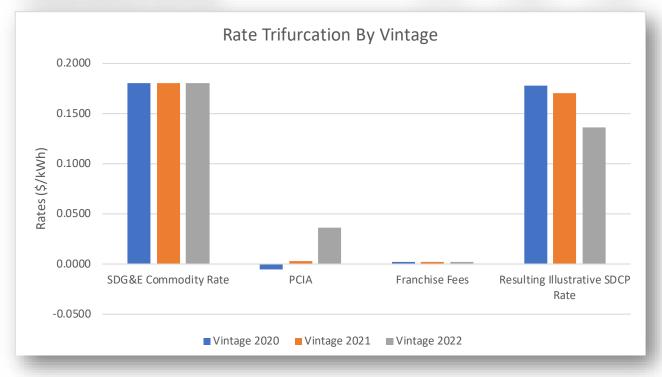


Rate Setting Mechanics

- Community Power's Phase 1 and 2
 customers (vintage 2020), Phase 3
 customers (vintage 2021), and Phase 4
 customers (vintage 2022) are all charged a
 different Power Charge Indifference
 Adjustment (PCIA) by SDG&E because they
 are enrolled in different "vintage" years.
- Due to the substantial deltas expected between PCIA vintages 2020, 2021, and 2022, staff will recommend to the Board trifurcation of three sets of rates in 2025.

Illustrative Rate Setting Process Based On Trifurcation

Competitive Factor (Discount)	3%	3%	3%
Rates (\$/kWh)	Vintage 2020	Vintage 2021	Vintage 2022
SDG&E Commodity Rate	0.1800	0.1800	0.1800
PCIA	-0.0051	0.0027	0.0364
Franchise Fees	0.0020	0.0020	0.0020
Resulting Illustrative SDCP Rate	0.1777	0.1700	0.1362





2025 Commodity Rate Projections

Illustrative SDG&E commodity rates, effective 02-01-2025

	SDG&E Avg. Commodity Rate (\$/kWh)						SDG&E Avg. Commodity Rate Change (%)			
Customer Class	1/1/2023	1/1/2024	3/1/2024	10/1/2024*	1/1/2025**	1/1/2025***	1/1/2023 - 1/1/2024	1/1/2024 - 3/1/2024	3/1/2024 - 10/1/2024	10/1/2024 - 1/1/2025
Residential	0.1967	0.1514	0.1517	0.1517	0.1519	0.1622	-23.03%	0.19%	0.00%	6.96%
Small Commercial	0.1742	0.1283	0.1285	0.1285	0.1288	0.1385	-26.34%	0.19%	0.00%	7.78%
M/L C&I	0.2039	0.1578	0.1581	0.1581	0.1578	0.1660	-22.61%	0.18%	0.00%	5.04%
Agricultural	0.1455	0.1120	0.1122	0.1122	0.1116	0.1174	-23.00%	0.18%	0.00%	4.61%
Lighting	0.1286	0.0991	0.0993	0.0993	0.0995	0.1063	-22.92%	0.19%	0.00%	7.07%
System Total	0.1947	0.1499	0.1502	0.1502	0.1503	0.1595	-23.03%	0.19%	0.00%	6.20%

^{*} SDG&E 10/1/2024 rate change did not revise commodity rates and PCIA.

- SDG&E's system avg. commodity rates are projected to increase by 6.20%.
- The primary drivers for the increase in commodity rates is adjustments between SDG&E's balancing accounts and impacts from its General Rate Case.



^{**} SDG&E proposed 1/1/2025 rates from Oct. 2025 ERRA Update, filed 10/21/2024.

^{** *}SDG&E proposed 1/1/2025 rates from Nov. Consolidated Rates Filing, filed 11/15/2024.

Next Steps

- Staff continues to monitor updates from SDG&E & CPUC in early 2025.
- SDG&E commodity rates and Power Charge Indifference Adjustment (PCIA) rates, that will go into effect on February 1, 2025, will not be finalized until the last week of January.
- Staff will recommend to the Board to adopt a rate change on February 7, 2025.
- A few key considerations are as follows:
 - Final SDG&E commodity costs and PCIA rates will determine the trajectory of SDCP's proposed 2025 rates.
 - Due to variation in PCIA for vintage years, staff will continue to recommend trifurcated rates.





Item No. 7

Update on Sponsorships, Partnerships and Memberships

Recommendation: Receive and file the Update on Sponsorships, Partnerships and Memberships.

Presenter: Lee Friedman, Sr. Strategic Partnerships Manager



Sponsorships, Partnerships & Memberships

Community Power enters sponsorships, partnerships and memberships to accomplish the following goals:

- 1. Build positive brand recognition and awareness
- 2. Reinvest back into the communities we serve
- 3. Promote electrification, decarbonization & workforce development
- 4. Support our community outreach efforts
- Create opportunities for thought leadership and advocacy
- 6. General education around renewable power





Sponsorship Policy

- Adopted in March 2023 and modeled on best practice public agency sponsorship policies
- Received input from the Community Advisory Committee before Board approval

Key aspects of the policy include:

- Restrictions on the types of events that can be sponsored
- Guidelines for internal review, including required alignment to our Community Power's Mission, Vision, Core Values and Goals
- Required approval levels
- Development of a sponsorship database



Policy Number: F23 001

Original Adoption Date: March 23,

Subject: Sponsorship Policy

Purpose: This Sponsorship Policy establishes a standardized process for San Diego Community Power (SDCP) to fairly and objectively evaluate a business, organization, or individual seeking sponsorship from SDCP.

Policy Definitions

Sponsorship: A sponsorship is any financial or in-kind support from SDCP (including SDCP administrative time) to a business, organization, or individual that helps offset the costs of an event hosted by the business, organization, or individual.

Sponsorship Agreement: A negotiated agreement between SDCP and a company, organization, or individual to pay a sponsorship fee, provide services, share products or any combination thereof, including advertising, digital marketing, and promotional opportunities.

Sponsorship Event: A celebration, fundraiser, or educational activity that demonstrates a public benefit that meets the criteria established below.

Event types shall include the following:

- Events that contribute to and support SDCP's Mission, Vision, Core Values, and Goals, as
 adopted by the SDCP Board of Directors on June 23, 2022, including goals for cleaner renewable
 power, investment into communities of concern, climate justice and equity, promoting
 electrification and decarbonization, energy education, community outreach, and workforce
 development:
- Events that contribute positively to the recognition and brand awareness of SDCP;
- Events and organizations that demonstrate that they can meet the necessary requirements of the Sponsorship Agreement; and
- Events that are open to the general public, or, if exclusive, then located within the San Diego region and/or supportive of SDCP's Mission, Vision, Core Values, and Goals.

Policy Restrictions

- In general, religious organizations and organizations whose primary purposes include support
 of or opposition to candidates for political office, political parties, or ballot measures, are not
 eligible for sponsorships with SDCP, nor are businesses, organizations or individuals whose
 primary products are firearms, tobacco, fossil fuels and/or any other subject matter not
 deemed appropriate by SDCP.
- In all cases, SDCP reserves the right to reject any and all sponsors and sponsorship proposals if
 the criteria as outlined is not followed or there is the existence of a potential conflict of interest
 or an appearance of a conflict of interest or the sponsorship would otherwise conflict with
 applicable law.



2024 Sponsorship Metrics

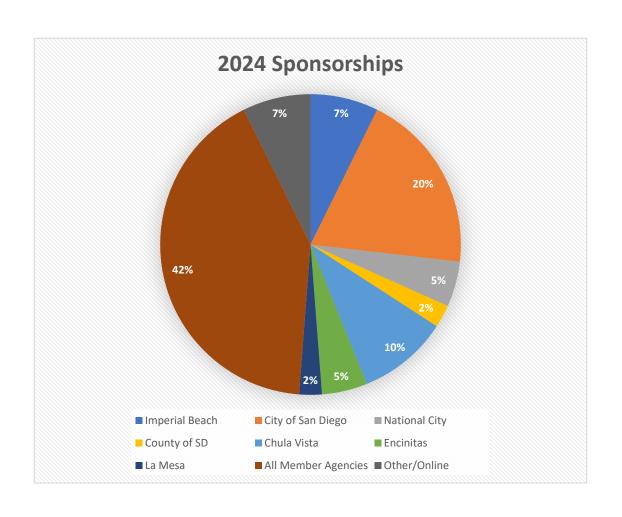
- Granted over 40 sponsorships in 2024
- Total value nearly \$200,000
- 27 sponsorships included a community outreach element
- 13 sponsorships included opportunity for thought leadership:
 - Moderating
 - Panelist
 - Keynote speaker
 - Fireside chat
 - General education / Advocacy
 - Media engagement
- Community Power was the title sponsor (or equivalent) for:
 - Climate Action Campaign Nexus Conference
 - Association of Women in Water, Energy & Environment Annual Conference





2024 Sponsorship Metrics

- Community Power prioritizes sponsoring events that are free and open to the public, or, if ticketed, serves the San Diego Population.
- Several of our sponsorships, including those with the City of Imperial Beach and County of San Diego, include several events over the sponsorship term.
- The majority of sponsorships serve all member agencies (e.g. San Diego Festival of Science & Engineering, Innovation Day, December Nights)
- We track and maintain sponsorships on Monday.com and regularly review and refine the data collected.





2024 Partnerships

Generally, partnerships are constructed for multi-year benefits that extend beyond a single event.

Community Power has active partnerships with the following organizations:

- San Diego Padres
- San Diego Wave Football Club
- San Diego Regional Climate Collaborative
- San Diego New Children's Museum
- The Regional Energy Academy









2024 Partnerships – San Diego Padres

San Diego Padres Partnership high level details:

- Tonight's Lights
- In-stadium Branding (L-Bar/Grandstand)
- Fixed Home Plate Padding
- Custom Feature (Energy Meter)
- Game-day Giveaway
- Press Conference
- Activation Kiosk
- Email, Social Media, Direct Mail











2024 Partnerships – San Diego Wave

San Diego Wave Partnership high level details:

- Match Day Fan Fest Activation
 - Three activations
- Game Day Concourse Activation
 - Three activations
- Digital Field Board Rotations
- Inner Bowl LED Ribbon Board
- Run of Site Banner Ad
- San Diego Wave FC Newsletter









2024 Partnerships

San Diego Regional Climate Collaborative (SDRCC):

- Share Community Power content in SDRCC newsletter and LinkedIn posts and reposts (6/year)
- Provide members with technical assistance
- Outreach opportunities at SDRCC hosted events

New Children's Museum (NCM):

- Named partner of the creative youth classroom studio expansion space
- NCM will become a Power100 Champion
- Partnership includes opportunities to participate and support youth programming

The Regional Energy Academy:

- Modeled after the Citizen's Water Academy
- Partnership included funding for two cohorts (Nov 24 / March 25)
- Each cohort is 3 days covering six modules on energy, equity, rates and climate change



2024 Memberships

Community Power joins local, statewide and national member-based organizations to provide a voice for Community Choice Aggregation and our sustainability efforts.

When considering memberships, Community Power looks to see if there are opportunities to serve on committees, participate in local outreach events, and advance the adoption of Power100 and of Power100 Champions.

Currently members of the following organizations:

- American Public Power Association
- Asian Business Association
- Association of Women in Water, Energy Encinitas Chamber of Commerce and Environment
- Better Business Bureau
- BioCom*
- Business for Good*
- Cleantech San Diego*

- Chula Vista Chamber of Commerce
- Downtown San Diego Partnership
- - Imperial Beach Chamber of Commerce
 - La Mesa Chamber of Commerce
 - National City Chamber of Commerce
 - North San Diego Business Chamber*
 - Peak Load Management Alliance

- Power Association of California
- San Diego Housing Federation
- San Diego Regional EDC
- San Diego Regional Chamber of Commerce*
- South County Economic Development Council
- Special Districts Association



Thank you!























Item No. 8

Update on Solar Battery Savings

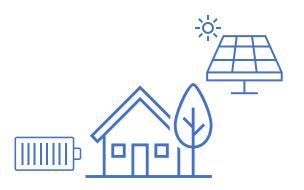
Recommendation: Receive and file the Update on Solar Battery Savings.

Presenter: Emily Fisher, Senior Program Manager



Program Goals

✓ Install solar + storage in single-family homes throughout Community Power territory (Goal: 50% of incentives to Communities of Concern)



- ✓ Support clean energy and reliability
 - Local infill goal (15%)
 - Reliable capacity for on-peak hours
- ✓ Leverage non-Community Power incentives for our customers
- ✓ Build strong relationships with our customers and the industry

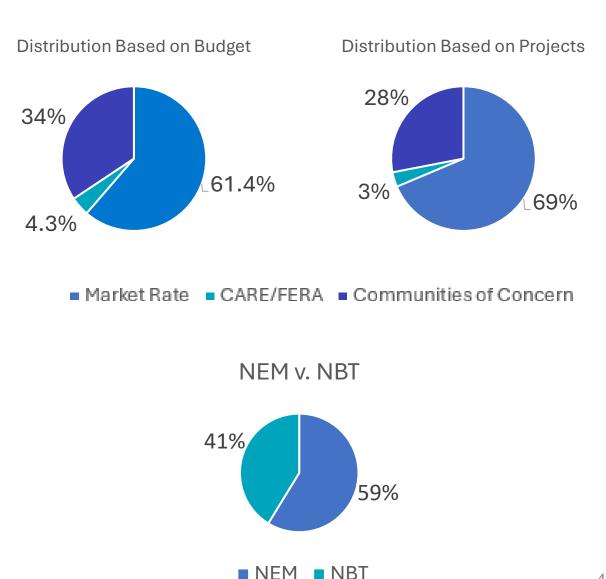


Customer Success

Customer Participation:

- **Total Approved Projects**: 1,636 (87% approval rate)
- Total Approved Batteries: 2,249
- Total Projects Paid: 208 (13%)
- Average Incentive: \$6,870
 - \$6,150 Market Rate
 - \$8,469 Non-Market Rate
- 55% of customers had additional solar added; 18% of those customers had a solar incentive
- 7.4 MW Enrolled





Distribution Across Member Agencies

Member Agency	# of Applications	% of Applications	% of Single- Family Homes
Chula Vista	105	6.4%	10%
Encinitas	96	5.9%	3.6%
Imperial Beach	6	0.004%	0.7%
La Mesa	63	3.8%	2.7%
National City	3	0.002%	1.3%
San Diego	826	50.5%	50%
Unincorporated San Diego County	537	32.8%	31.8%
Total	1,636		



Contractor Engagement

- 77% of approved contractors have participated
- 37% of contractors are Disadvantage Business Enterprises
- 4% of contractors are union
- 37% of contractors have less than 15 projects

# of Employees	# of Contractors
<=10 employees	20
10-50 employees	17
>50 employees	15

Contractor Name	*	Total Projects	% of Projects
Baker Home Energy		410	25%
TMAG Industries Inc, DBA Stellar Solar		176	11%
Sunline Energy		144	9%
Aloha Solar Power & Electrical Services Inc.		131	8%
KBI Electric, Inc. DBA Build Brothers		85	5%
Semper Solaris		76	5%
SolHome		64	4%
Homegrown Energy Solutions LLC		60	4%
Tesla, Inc.		59	4%
Solar Tech Energy		50	3%
Cosmic Solar Inc.		47	3%
Solare Energy, Inc.		40	2%
Johnson Solar		33	2%
SunVantage		31	2%
Sattler Solar Inc		25	2%
G C Electric Solar		24	1%
Alltech Solar, Inc.		21	1%
Palomar Solar LTD		18	1%
Incentive Solar		18	1%
San Diego Solar Inc		15	1%



Original Equipment Manufacturer (OEMs) Engagement

- 14 Approved Battery Original Equipment Manufacturers (OEMs)
- 46 Approved Battery Products
- 8 OEMs with products enrolled

OEM	# of Batteries Approved		
Tesla	1,857 (83%)		
Enphase	254 (11%)		
sonnen	101 (4.5%)		
Franklin	12 (<1%)		
NeoVolta	7 (<1%)		
StackRack	7 (<1%)		
PointGuard	4 (<1%)		
Canadian Solar	3 (<1%)		
Total	2,249		





























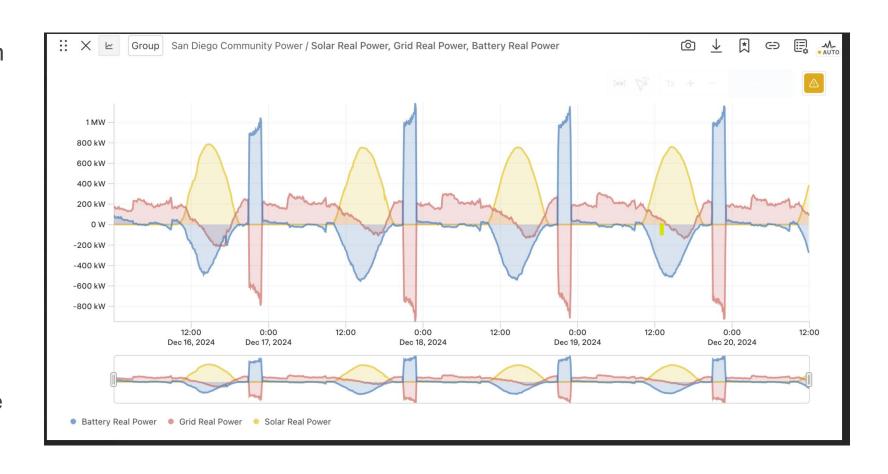


Aggregated Initial Performance

Results aggregated from ~180 participating Tesla batteries

~1 MegaWatt (MW) dispatched during the dispatch window

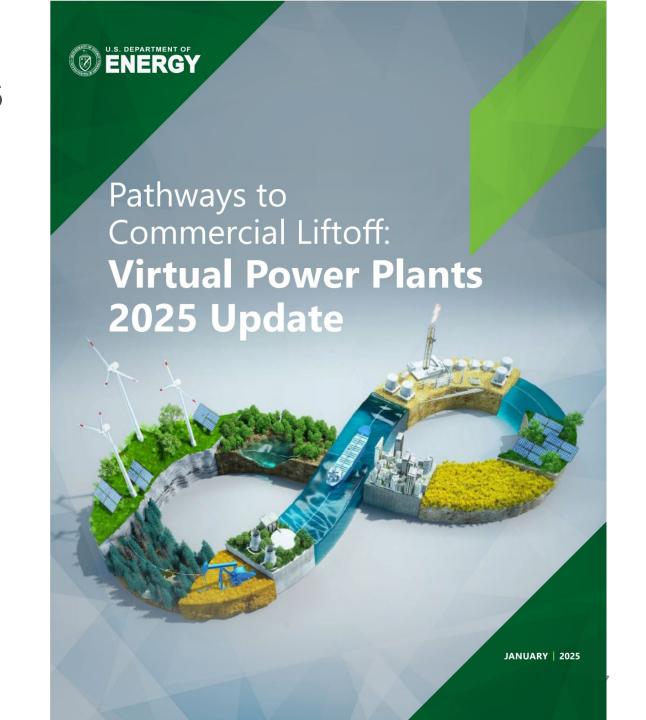
Expecting to far exceed the 5 MW goal reported to the California Energy Commission on our annual load forecast (impacting our Resource Adequacy obligations)





Updates & Next Steps

- Featured as a case study in the Department Of Energy's Virtual Power Plant Liftoff report on Jan 10, 2025.
- Distributed program survey to contractors and participating customers
- Complete initial program evaluation in Q1 2025 to inform a future relaunch later this year
- Evaluate feasibility of non-residential pilot







Item No. 9

2025 Community Advisory Committee Work Plan Ad-Hoc End of Committee Report

Recommendation: Receive and file 2025 Community Advisory Committee Work Plan End of Ad-Hoc Committee Report.

<u>Presenter</u>: Gary Jahns (Encinitas), 2025 CAC Work Plan Ad-Hoc Committee Member



2025 Community Advisory Committee (CAC) Work Plan End of Ad-Hoc Committee Report

- The CAC created the 2025 CAC Work Plan Ad-Hoc Committee during its December 5,
 2024 meeting with the following appointed volunteers:
 - Member Jahns (Encinitas)
 - Member Emerson (National City)
 - Member Harris (La Mesa)
- During the 2025 CAC Work Plan Ad-Hoc Committee December 20, 2024 meeting, members discussed:
 - Working with staff on engagement statistics regarding customer offerings to better understand how programming and service levels are being distributed equitably
 - Ensuring member compliance with required trainings and forms
 - Increasing educational opportunities for members
 - Reiterating strategies and resources to dispel inaccurate information
 - Including Strategic Planning engagement as part of the Work Plan's scope





Item No. 10

Approval of the 2025 Community Advisory Committee Work Plan

Recommendation: Recommend Board approval of the 2025 Community Advisory Committee Work Plan.



2025 Community Advisory Committee (CAC) Work Plan

Per the Board-approved CAC Policies and Procedures:

"The CAC will adopt a Work Plan that aligns with the CAC Scope of Work approved by the Board of Directors. This shall be updated annually. The Work Plan shall be approved by the Board."

To discuss and recommend revisions to the CAC Work Plan for the 2025 calendar year, the CAC established a 2025 CAC Work Plan Ad-Hoc Committee during its December 5, 2024 regular meeting, which met on December 20, 2024. The proposed draft for the 2025 CAC Work Plan reflects the feedback and outcomes of that meeting.



Proposed Changes and Next Steps

- Proposed changes to the current Work Plan include:
 - Clarifying strategies under each focus to better track progress, outcomes, and equity
 - Revising proposed educational presentations
 - Further codifying compliance with required trainings and forms
 - Deleting redundant and/or outdated areas of focus
 - Revising areas of focus area to ensure feasibility
 - Including strategic planning participation as part of the Work Plan's scope.
- Should the CAC move to recommend Board approval of the 2025 CAC Work Plan, the Board of Directors will consider its adoption during its January 23, 2025 regular meeting.













Next Regular
Community Advisory
Committee Meeting

February 13, 2025 5:30 p.m.

