



Board of Directors

Special Meeting

November 21, 2024





**Welcome
and
Call to
Order**

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Roll Call





Land Acknowledgement

Warm Welcome!



Amy Whitehouse
Senior Program Manager




Desiree Daugherty
Marketing Manager



Ethan Toth
Data Engineer

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**Items to
be Added,
Withdrawn
or
Reordered
on the
Agenda**

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Public Comment for Items not on the Agenda

Consent Agenda

- 1. Approve October 24, 2024, Meeting Minutes**
- 2. Receive and File Treasurer's Report for Period Ending August 31, 2024**
- 3. Receive and File Update on Programs**
- 4. Receive and File Update on Power Resources**
- 5. Receive and File Update on Customer Operations**
- 6. Receive and File Update on Human Resources**
- 7. Receive and File Update on Marketing, Public Relations, and Local Government Affairs**
- 8. Receive and File Update on Regulatory and Legislative Affairs**
- 9. Approve Contract for Managed Charging (V1G) Software Procurement with Optiwatt in a not to exceed value of \$420,000 over Two Years, and authorize the Chief Executive Officer to Execute the Contract**

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Public Comment for Consent Agenda

Regular Agenda

10. Approve Fiscal Year End 2023-24 Financial Audit

Recommendation: Approve Fiscal Year End 2023-24 Financial Audit.

11. Presentation and Update on Clean Energy Prepayment Financing.

Recommendation: Receive and file Presentation and Update on Clean Energy Prepayment Financing.

12. Board Discussion and Consideration of Amendments to Existing San Diego Community Power (Community Power) Board and Committee Compensation and Reimbursement Policy; and, if Approved, Make Amendments Effective January 1, 2025

Recommendation: Adopt Resolution No. 2024-10, Amending San Diego Community Power (Community Power) Board and Committee Compensation and Reimbursement Policy effective January 1, 2025.

13. 2023 Power Source Disclosure Program Annual Reports and Power Content Label; and Adoption of Resolution No. 2024-11, Approving the Submission and Attesting to the Accuracy of Community Power's 2023 Power Source Disclosure Annual Reports for PowerOn and Power100 and the 2023 Power Content Label

Recommendation: Adopt Resolution 2024-11 approving the submission and attesting to the accuracy of SDCP's 2023 Power Source Disclosure annual reports for PowerOn and Power100 and the 2023 Power Content Label

14. 2026-2028 Strategic Plan Process Overview

Recommendation: Receive and file Strategic Plan Process Overview.

Item No. 10

Approve Fiscal Year End 2023-24 Financial Audit

Recommendation:

Recommendation: Approve Fiscal Year End 2023-24 Financial Audit.

Presenter:

Dr. Eric Washington, CFO

Brett Bradford and Aliandra Schaffer



PISENTI & BRINKER LLP

Certified Public Accountants & Advisors

*San Diego Community Power
Report to the Board of Directors
November 21, 2024*

Introduction

- Brett Bradford, CPA
 - Audit Partner
 - 21 years in public accounting and performing audits of government entities
 - Currently working with several CCA's throughout California
- Aliandra Schaffer
 - Supervisor
 - 5 years in public accounting and performing audits of governments (CCA's)



Results of current year audit:

- The 2024 audit is complete. We have reported the following:
 - Unmodified opinion – Based on our audit, the financial statements are materially accurate.
 - No significant deficiencies or material weakness in internal control noted.



Audit of the year ended June 30, 2024

Financial Statements

Relative Roles & Responsibilities

- **Management** is responsible for preparing the Financial Statements and establishing a system of internal control.
- **Auditor** is responsible for auditing the Financial Statements
 - Considering risks of material misstatement in the Financial Statements
 - Considering internal controls relevant to the Financial Statements
 - Performing tests of year-end balances based on risk assessment
 - Evaluating adequacy of disclosures



Risk Assessment for the year ended June 30, 2024

Our audit is a risk-based audit. Risk assessment procedures include:

- Gain understanding of the entity's operating characteristics, practices, and procedures.
- Compare to our knowledge of similar entities, industry and professional guidance.
- Review procedures and controls surrounding significant transaction cycles and business processes.



Risk Assessment for the year ended June 30, 2024

Significant areas of focus

- Revenue recognition
 - Accounts receivable and accrued revenue
 - Test a sample of customer billings
 - Relate total cash received during the year to revenue
 - Look at cash received subsequent to year-end and relate to A/R
 - Review revenue recognition through year-end and method for determining (accrued revenue)
- Cash
 - Confirmations sent to financial institutions



Risk Assessment for the year ended June 30, 2024

Significant areas of focus

- Accrued Cost of Electricity
 - Review subsequent bills from electricity providers and cash payments
- Supplier Security Deposits
 - Reviewed contracts and determined completeness of amounts recorded
- Financial Statement Note Disclosures – Complete and without bias



Required Board Communications

- There were no new material accounting policies adopted by San Diego Community Power throughout the period audited.
- No alternative treatments of accounting principles for material items in the financial statements were discussed with management.



Required Board Communications (continued)

- We did not propose any adjustments to the financial statements.
- We did not identify any significant or unusual transactions or applications of accounting principles where a lack of authoritative guidance exists.



Required Board Communications (continued)

- There were no disagreements with management concerning the scope of our audit, the application of accounting principles, or the basis for management's judgments on any significant matters.
- We did not encounter any difficulties in dealing with management during the performance of our audit.



Questions?

Brett Bradford: 707-577-1582



PISENTI & BRINKER LLP

Certified Public Accountants & Advisors

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Public Comment for Item No. 10

Item No. 11

Presentation and Update on Clean Energy Prepayment Financing

Recommendation:

Receive and file Presentation and Update on Clean Energy
Prepayment Financing.

Presenter:

Dr. Eric Washington, CFO

Prepayment Transaction Overview

Goal – Reduce cost of power purchases by 8% or more per prepayment transaction

How – Leverage use of tax-exempt bonding capacity to secure long-term supply

Background

- Codified in the U.S. tax law
- Used since the 1990s largely for natural gas transactions
- Over 100 transactions totaling over \$75 billion completed in the U.S. – mostly for gas
- Twelve energy prepayment transactions totaling \$11.3 billion completed over the last few years for six California Community Choice Aggregators:
 - Ava Community Energy
 - Silicon Valley Clean Energy
 - Marin Clean Energy
 - Pioneer Community Energy
 - Clean Power Alliance
 - Central Coast Community Energy

Prepayment Transaction Timeline

Nov 7, 2023:	Request-for-Proposal (RFP) was issued for Municipal Financial Advisor (MFA)
Dec 28, 2023:	PFM Financial Advisors LLC (PFM) was selected as MFA
Feb 15, 2024:	Finance and Risk Management Committee (FRMC) Prepaid Financing Presentation
Feb 22, 2024:	Board Presentation Prepaid Financing Presentation
Apr 19, 2024:	RFP issued for underwriter and legal services (bond, tax, disclosure)
Aug 22, 2024:	Legal counsel agreement with Chapman & Cutler for disclosure services – Potential Board approved
Sep 19, 2024:	FRMC – Presentation and potential recommendation for Board approval of Resolution for Bond Issuer
Sep 26, 2024:	Board – Presentation and potential approval of Resolution for Bond Issuer
Oct 11, 2023:	Bond Issuer admits SDCP Associate Member
Oct 17, 2024:	FRMC – Presentation and recommendation for Board approval on prepay Resolution to authorize prepay transaction parameters and documents
Oct 24, 2024:	Board – Presentation and approval on prepay Resolution to authorize prepay transaction parameters and documents
Nov 5, 2024:	Execute bond purchase agreement and Bond pricing (bond pricing date)
Nov 20, 2024:	Closing

Prepayment Transaction Parameters

Parameters

Aggregate Bond Principle
\$1.5 billion

Minimum Discount
8.0%

Maximum Transaction Fee
1.0%

Actual Results

Aggregate Bond Principle
\$1.0 billion

Actual Discount
12.0%

Transaction Fee
0.6%

Prepayment Transaction Parameters

Parameters

Aggregate Bond Principle
\$1.5 billion

Minimum Discount
8.0%

Maximum Transaction Fee
1.0%

+\$6.8 million

Annual Savings through 9/30/32*

Actual Results

Aggregate Bond Principle
\$1.0 billion

Actual Discount
12.0%

Transaction Fee
0.6%

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Public Comment for Item No. 11

Item No. 12

Board Discussion and Consideration of Amendments to Existing San Diego Community Power (Community Power) Board and Committee Compensation and Reimbursement Policy; and, if Approved, Make Amendments Effective January 1, 2025

Recommendation:

Recommendation: Adopt Resolution No. 2024-10, Amending San Diego Community Power (Community Power) Board and Committee Compensation and Reimbursement Policy effective January 1, 2025.

Presenter:
Chair Joe LaCava

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Public Comment for Item No. 12

Item No. 13

2023 Power Source Disclosure Program Annual Reports and Power Content Label; and Adoption of Resolution No. 2024-11, Approving the Submission and Attesting to the Accuracy of Community Power's 2023 Power Source Disclosure Annual Reports for PowerOn and Power100 and the 2023 Power Content Label

Recommendation:

Recommendation: Adopt Resolution 2024-11 approving the submission and attesting to the accuracy of SDCP's 2023 Power Source Disclosure annual reports for PowerOn and Power100 and the 2023 Power Content Label.

Presenter:

Byron Vosburg, Chief Commercial Officer

Item 13 - 2023 Power Source Disclosure Program Annual Reports and Power Content Label

Background:

- California Public Utilities Code requires all Load Serving Entities (LSEs) to disclose “accurate, reliable, and simple-to-understand information on the sources of energy, and the associated emissions of greenhouse gasses, that are used to provide electric services.”
 - **Power Source Disclosure, which is submitted to the CEC**
 - Power Content Label, which will be distributed to all SDCP customers who were served in 2023
- Requires SDCP Board attestation prior to submission to CEC and distribution to SDCP customers

Item 13 - 2023 Power Source Disclosure Program Annual Reports and Power Content Label

Summary:

- ✓ Staff and technical consultants have vetted and verified all data
- ✓ Power 100: 50% solar, 50% wind
- ✓ PowerOn:
 - ~ 51.1% renewable
 - ~ 55.4% renewable/carbon free

2023 POWER CONTENT LABEL						
San Diego Community Power						
https://sdcommunitypower.org/resources/key-documents/						
Greenhouse Gas Emissions Intensity (lbs CO ₂ e/MWh)			Energy Resources	2023 SDCP PowerOn Power Mix	2023 SDCP Power100 Power Mix	2023 CA Power Mix
2023 SDCP PowerOn Power Mix	2023 SDCP Power100 Power Mix	2023 CA Utility Average	Eligible Renewable ¹	51.1%	100.0%	36.9%
460	0	373	Biomass & Biowaste	7.3%	0.0%	2.1%
<p>1000 800 600 400 200 0</p> <p>■ 2023 SDCP PowerOn Power Mix ■ 2023 SDCP Power100 Power Mix ■ 2023 CA Utility Average</p>			Geothermal	0.7%	0.0%	4.8%
			Eligible Hydroelectric	0.5%	0.0%	1.8%
			Solar	27.3%	50.0%	17.0%
			Wind	15.3%	50.0%	11.2%
			Coal	0.0%	0.0%	1.8%
			Large Hydroelectric	4.3%	0.0%	11.7%
			Natural Gas	0.0%	0.0%	36.6%
			Nuclear	0.0%	0.0%	9.3%
			Other	0.0%	0.0%	0.1%
			Unspecified Power ²	44.6%	0.0%	3.7%
			TOTAL	100.0%	100.0%	100.0%
Percentage of Retail Sales Covered by Retired Unbundled RECs ³ :				5%	0%	
<p>¹The eligible renewable percentage above does not reflect RPS compliance, which is determined using a different methodology.</p> <p>²Unspecified power is electricity that has been purchased through open market transactions and is not traceable to a specific generation source.</p> <p>³Renewable energy credits (RECs) are tracking instruments issued for renewable generation. Unbundled renewable energy credits (RECs) represent renewable generation that was not delivered to serve retail sales. Unbundled RECs are not reflected in the power mix or GHG emissions intensities above.</p> <p>The unbundled RECs retired in association with SDCP's portfolio were produced by an eligible renewable wind resource. SDCP received these RECs from SDG&E via a state-approved allocation process. The RECs were generated by a legacy renewable energy project built before the state's location-based renewable energy law took effect. For additional information, please reach out via email at info@sdcommunitypower.org.</p>						
For specific information about this electricity portfolio, contact:			San Diego Community Power 1 (888) 382-0169			
For general information about the Power Content Label, visit:			https://www.energy.ca.gov/programs-and-topics/programs/power-source-disclosure-program			

Item 13 - 2023 Power Source Disclosure Program Annual Reports and Power Content Label

Draft Mailer

YOUR 2023 SAN DIEGO COMMUNITY POWER CONTENT LABEL

The chart to the right tells you which types of power San Diego Community Power sourced for customers in 2023, as required by the California Energy Commission.

By choosing our services, you are using cleaner energy and contributing to a more sustainable San Diego. Regardless of your service level, this chart can help you learn more about Community Power's energy sources.

Scan the QR code to
translate this flyer.
Leer en español.
Basahin sa Filipino.
Đọc bằng tiếng Việt.
اقرأ بالعربية.



SDCommunityPower.org/PCL-2023

2023 POWER CONTENT LABEL																																																									
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The Unbundled RECs retired in association with SDCP's portfolio were produced by an eligible renewable wind resource. SDCP received these RECs from SDG&E via a state-approved allocation process. The RECs were generated by a legacy renewable energy project built before the state's location-based renewable energy law took effect. For additional information, please reach out via email at info@sdcommunitypower.org.

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For general information about the Power Content Label, visit:	https://www.energy.ca.gov/programs-and-topics/programs/program-source-of-sd-source-program

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For specific information about this electricity portfolio, contact: San Diego Community Power 1 (888) 382-0169

For general information about the Power Content Label, visit: <https://www.energy.ca.gov/programs-and-topics/programs/power-source-disclosure-program>

*The generation data represents energy procured during 2023 and is provided in the "Annual Report to the California Energy Commission: Power Source Disclosure Program." This information is required by the California Energy Commission to be made to active Community Power's customers. A portion of Community Power's energy comes from clean, large hydroelectric power stations. Under California law, large hydroelectric power stations do not qualify as eligible renewable resources. Percentages may not total 100% due to rounding to rounding.

As your local clean energy provider,
San Diego Community Power exists to
serve you with reliable, clean energy.

How It Works



COMMUNITY POWER

Buys electricity from renewable resources

SDG&E

Delivers power and maintains the grid

YOU

Enjoy cleaner power at competitive rates



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Public Comment for Item No. 13

Item No. 14

2026-2028 Strategic Plan Process Overview

Recommendation:

Recommendation: Receive and file Strategic Plan Process Overview.

Presenter:

Karin Burns, Chief Executive Officer



San Diego Community Power

Strategic Planning Update

Presentation to the Board of Directors

Presenter: Karin Burns, CEO

November 21, 2024



Strategic Planning History

- Initial SDCP strategic plan developed and adopted in Q3 2022
- Plan reviewed on April 21, 2023 – decided to stay the course
- Early 2024 – decided again to stay the course
- Late 2024/ early 2025 – We are ready for the development of our next 3-year plan (FY 2026-2028):

Tremendous growth of both customers, operations and staff

5 new departments

Operational programs

SD Regional Energy Network approved and launching

- Visibility into our 3rd 'core growth' phase

SDCP Strategic Plan High Level Timeline



Four High Level Themes

Infrastructure

- Enterprise Data Platform
- Information Technology
- Legal Support
- Policy Review and Updates
- Standard Operating Procedures
- Short-Term Office Space
- Brand Recognition and Web Design

Customer Affordability

- Pre-Pay Bonds
- Rate Products
- RPS Trajectory
- Leg and Reg Strategy
- SD REN
- Expanded Flex Load & VPP
- Customer Bill & Energy Education

Fiscal Sustainability

- Build Reserves
- Sign LT PPAs
- Manage Risk
- Launch ETRM
- Leg/Reg Changes
- External funds
- ST vs LT RPS
- Reduce arrearages
- Credit rating
- Slice of Day costs

People / HR

- Institutional culture of best practices for all managers
- Continue to build core team
- Retention, continuity & succession plans
- Resource constraints
- Career growth
- JEDI goals
- Team optimization & utilization

Mission - Vision - Values

(No Change At This Level)

High Level Focus Areas – Next 3 Years

Infrastructure - Customer Affordability -Fiscal Sustainability - People

Rate
Setting

3 -Year Department
Outlooks / Plans

Risks &
Opportunities Matrix

Financials / Budget

3 Year Strategic Plan

Annual
Work Plan

Annual
Budget
&
Mid-Year
Updates

Annual
Department
Goals

Annual
Individual
Goals

Annual
Hiring
Plan

Annual
Investment
Plan

Annual
Performance
Reviews

September

Strategic Planning Process overview

E Team -
Sep 6

Chair – Sept
10
L Team -
Sep 11

E Team –
Sep 18

JEDI Team –
Sep 19

All Hands -
Sep 25

Process
overview &
(Introduce/Ori
ent) Risks &
Opportunities
Matrix

Questions &
Feedback

Process
overview &
(Introduce/Ori
ent) Current
Situation &
Opportunities
Matrix

Questions &
Feedback

Risks &
Opportunities
Review &
discussion

Questions &
Feedback

Process
overview,
incorporate
JEDI actions
into Team
Retreat / SP
planning

Questions &
Feedback

Process &
Document
Overview

Questions &
Feedback

Ongoing: October - December

(Opportunities & Risks, Department 3-year Outlook; Board & CAC process overview)

E-Team &
L-Team
(through
Oct 11)

3 Year Outlook
All departments

(Due Nov 8)

Board Briefings
Board mtg –11/ 21
CAC mtg – 12/5

E-Team Retreat – 11/15
L & E-Team Retreat –
12/13
Board SP Update – 11/21

Complete
Opportunities
& Risks Matrix

Complete first
draft: 3-year
Goals &
Outlook

Vision, goals,
staff needs,
inter-
dependencies

Process
overview

Status Update
for Boards

Questions &
Feedback

Leadership
and/or E-
Team
Retreat

Questions &
Feedback

Expected: January - March

(Board & CAC input, Strategic Plan Workshop & Approval)

Board Orientation
1/17

First Draft SP –
1/23

All Hands Retreat
– 1/31

Incorporate JEDI
Actions - 1/31

CAC & Board SP
Goals Briefings –
2/3 – 2/11

Second Draft SP
2/12

CAC & Board SP
Presentation –
2/13; 2/27

Final Draft SP
3/5

CAC
Recommend
Adoption 3/13

All Hands 3/19

Board Adoption
of SP 3/27

Expected: April - May

(Strategic Plan Informs the Annual Budget, Annual Work Plan, and Individual & Team Annual goals)

Incorporate
Strategic Plan
into annual
budget, hiring,
investments, etc.

by 4/15

Develop Annual
Individual &
Department Goals

by 4/30

Develop Annual
Individual &
Department
Work Plans

by 5/15

Next Steps – Board of Directors

- **Seeking Initial Feedback**

- Core Process

- Engagement level

- Timing

- High level themes

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Public Comment for Item No. 14



Report by Chief Executive Officer

Recent Events



Vikings Energy Farm Ribbon Cutting



Energy Academy

Recent Panel Participation



Lesley K. McAllister Symposium



*California Efficiency + Demand Management Council
Fall Conference*



*Power Association of California Southern California
Networking Event*

Out & About in the Community



ULI Sustainability and Urban Resilience Forum



Understanding Your Energy Bill Workshop with Groundwork San Diego

Customer Survey

SHARE YOUR FEEDBACK &

**WIN A \$500
GIFT CARD!**

TAKE OUR SURVEY



We're Hiring!

Open Positions

- Associate Director of IT and Data Analytics
- Senior Program Associate

Interview Stage

- IT System Analyst
- Director of Portfolio Management

Final Stage

- Origination Manager
- Senior Counsel/Assistant General Counsel
- Rates Analyst
- Finance Manager - SDREN

Starting December 3

- Brittany Smith,
Senior Cyber
Security Analyst

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Directors' Comments

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Adjournment



Next Regular Board of Directors Meeting

December 12, 2024

