

#24-005

**Request for Proposals ("RFP") for Refrigeration Equipment Supplier Services
San Diego Community Power ("Community Power") Responses to Proposer Questions**

- 1. Do you have a list of the 24 stores already, or would outreach need to be performed to identify and enroll the 24 stores? If outreach needs to be performed, would the RFP responder be required to perform outreach to identify and enroll the 24 stores, or would this be done either by another firm or by Community Power itself?**

Response: Community Power will conduct marketing and outreach when the program launches to solicit interest from stores and will perform all store enrollment.

- 2. In the RFP, the timeline is roughly 10/18/24 to 4/30/26. If outreach needs to still be performed, when do you expect deliveries of the appliances to begin to take place? This is important from a pricing perspective, as manufacturers tend to increase prices at the end of calendar years.**

Response: Community Power anticipates deliveries to start taking place in late 2024 through 2025.

- 3. Who will lead customer engagement and will this entity also ensure adequate space is available for the new equipment? Please share if Community Power is expecting that the proposal include any outreach or engagement to verify customer eligibility.**

Response: Community Power will lead customer engagement and anticipates that the selected Proposer would coordinate with the participant to ensure adequate space is available for the new equipment.